

BABC NW Newsletter – December 2009

Dear BABC NW member

Welcome to the December 2009 edition of the BABC NW newsletter, the last newsletter of 2009.

Please see below details of our future events that we would encourage you to attend. We shall be more than happy to assist you with booking, or with any queries or questions you may have. All of these events are on our website www.babcnw.org click on the events tab for the UK.

We would also like to wish everybody a Merry Christmas and a Happy New Year! We look forward to working with you in 2010 and seeing you at our future events.

FUTURE EVENTS

New Years Eve @ Hardrock Café

Celebrate New Years Eve at The Hardrock Café with a 3 course meal and glass of bubbly to celebrate bringing the new year in...(As a BABC NW member you are entitled for priority seating, please contact Dave Atkinson on 0161 831 6700).

Rescheduled - BABC NW Networking Event & AGM

The Annual General Meeting and Networking Lunch had to be cancelled due to unforeseen circumstances, however this will be rescheduled for the end of January. Information will be sent out at the beginning of January 2010. If you would like to book a provisional place, please email Jennifer Brooks info@babcnw.org

17th – 19th January 2009 NWDA Sector Mission to The Winter Fancy Food Show, San Francisco, USA

The National Association for the Speciality Food Trade's Fancy Food Shows® (NASFT) are the premier market place for speciality foods...where retailers, restaurateurs, distributors and others discover innovative, new food and beverage products.

Recent Fancy Food Shows have attracted up to 24,000 attendees from every major food-buying channel, influential members of the trade and consumer press and other related businesses.

What to expect at a Fancy Food Show:

- [Thousands of exhibitors from around the country and the world.](#) Most exhibitors are entrepreneurs who developed the recipe and started the company, so you can learn about the products and do business with decision-makers.
- International Pavilions presenting exotic new speciality foods from all over the world.
- [What's New, What's Hot! Showcases](#) offering a targeted area where you can find products in these exciting categories: What's New?, Gift & Holiday, Natural & Organic Foods.
- [Fresh ideas to learn, taste and celebrate.](#) The NASFT presents dozens of seminars, workshops, tours, tastings, cooking classes and special events at each Fancy Food Show.

Annual Transatlantic Business Conference

The next **Annual Transatlantic Business Conference** will be held in London on May 12-14th 2010. If you would like further information please contact Jennifer Brooks as places need to be booked as soon as possible to avoid disappointment. More information will follow in the January newsletter.

Recent Events

GRP in the North West 16th –18th November 2009

The Greater Richmond Partnership (GRP) in Virginia came to the North West in November and held 3 workshops. These were all held separately; in Liverpool on the 16th, Manchester on the 17th and Lancaster on the 18th. The events comprised of a general overview of the market opportunities, followed by a networking lunch and a roundtable event aimed specifically for companies looking to expand into the US market. This had a great turn out and was incredibly successful. The GRP will be coming back to the UK next year please let me know if you would be interested in meeting them as places fill up fast!

BABC Member Event

An Audience with Michael Vaughan with Jaguar

Our BABC Member Jaguar held a lunch at the Radisson SAS Hotel Manchester Airport with Michael Vaughan where he shared his career highlights and sporting anecdotes at the inaugural NSPCC Sporting Lunch in Manchester. The former England cricket captain was guest of honour at the event which raised money for the NSPCC. If you did not attend but would like to donate to this cause please click on the link [Child's Voice Appeal](#). The NSPCC's Child's Voice Appeal raises money for the charity's helpline services including ChildLine and the NSPCC Helpline for adults concerned about a child.

Our Future and Recent Events are listed more extensively on our website: <http://www.babc.org> under the Events Calendar. Alternatively if you are a BABC member and would like to promote an event please let Jennifer know 0161 875 2334 or info@babcnw.org

NEWS

AIR FRANCE, KLM and DELTA Airlines

AIR FRANCE, KLM and DELTA are pleased to announce that the **Manchester New York JFK service will return** from 2 May 2010 after a short break between 8 January – 30 April 2010.

From New York JFK, you can benefit from **over 45 onward destinations within the USA** such as Miami, San Diego, Seattle and Los Angeles.

The alliance between AIR FRANCE, KLM and DELTA has also created an extensive network to connect you to the rest of the World.

The British American Business Council's Policy Work on Behalf of its Member Companies

A Summary Overview

The British American Business Council actively engages on policy issues with governments on both sides of the Atlantic on behalf of its member companies, through its chapters in London and Washington, DC. Our overall objective is to promote open, competitive, markets for our members on both sides of the Atlantic, as well as to achieve specific policy goals that advance our members' interests. Some outcomes of the recent policy initiatives are detailed below;

Competitiveness: we recently launched a more general initiative to identify all the current legislation and legislative proposals in the UK that would impact negatively on our members and the UK's competitiveness.

Immigration: Earlier this year, we made strong representations to the UK's Migration Advisory Committee about proposed changes to the UK immigration system that would make it much harder for companies to bring highly skilled, non European workers into the UK. The Migration Advisory Committee's report, which has since been accepted by the Government, took most of our concerns into consideration.

G20 and the Preservation of Open Markets: In March 2009, we wrote to the Chancellor of the Exchequer outlining our hopes for the outcome of the G20 Summit held in London from 2 April. We are pleased the Communiqués from the G20 Summit in both London and Pittsburgh included satisfactory pledges to fight protectionism and to conclude the Doha Round.

Aviation Duty: We are pleased that the Government decided to abandon the proposal that would impose a new aviation duty based on aircraft weight, and opted instead to introduce an alternative system.

UK Taxation of Non-Domiciles: In response to proposed changes to the taxation of non-domicile residents, including notably U.S Citizens, we made strong representations to the Chancellor of the Exchequer, detailing our concerns about the impact of these measures on many of our member companies, and also on the attractiveness of the UK as a desirable location to conduct business. We were pleased that our representations resulted in some positive changes to the proposals.

Member benefits:

Please visit <http://www.babc.org/benefits> for details of member offers, as BABC rates that are offered are discounted. Please let us know if you would like more information on an existing benefit or would even like to offer a member benefit from your organisation. Please email Jennifer Brooks who can give you more information.

Contact

Jennifer Brooks
Transatlantic Business Manager

Tel : +44 (0)161 875 2334 e-mails: info@babcnw.org

Website: <http://www.babcnw.org/>